

Assumptions for the Long-Term Distributed Solar Generation and Battery Forecast

- Again this year, IHS Markit will provide the distributed solar forecast and a battery forecast to be used in the 2023 load forecast.
- PJM intends to foster open dialogue in the stakeholder process regarding the major assumptions in the long-term distributed solar and battery forecast
- Any federal or state policy assumptions discussed herein are based on currently mandated and funded policies
- Note that changes from assumptions last year are highlighted in red.



PJM Solar Forecast 2022: Key Assumptions

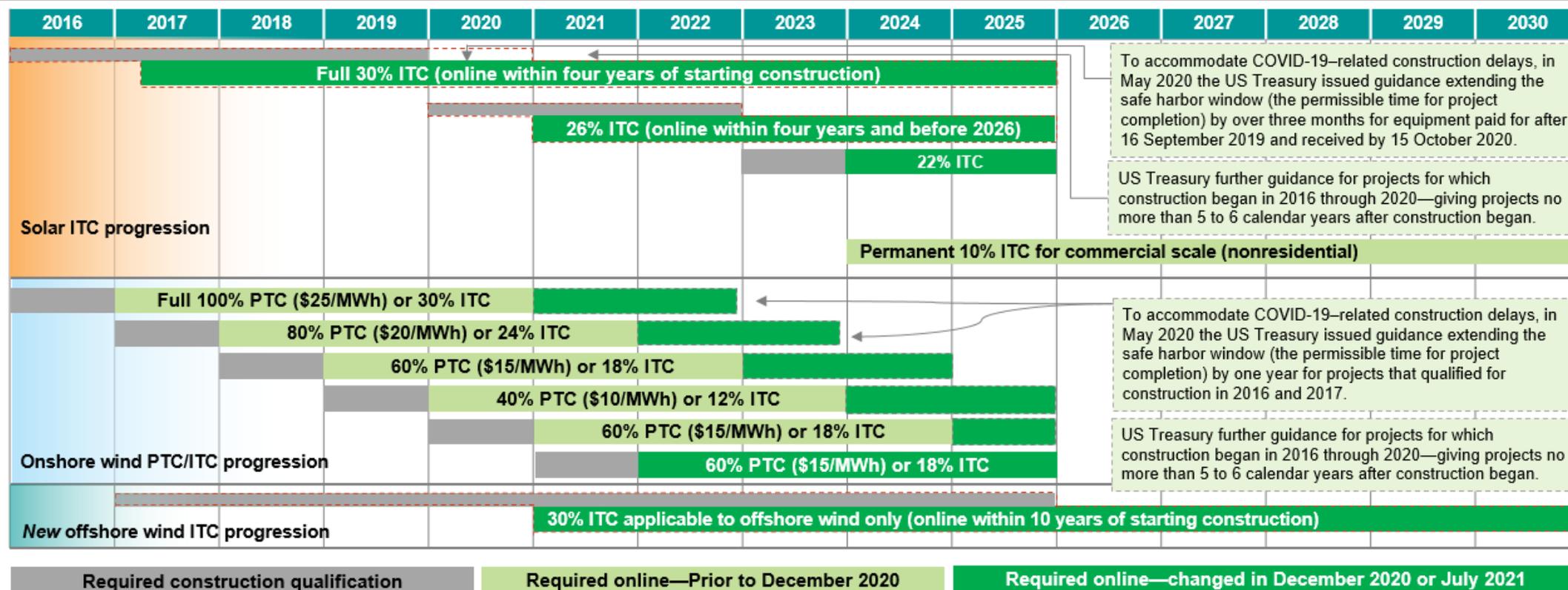
| Solar forecast scenario overview | |
|---|---|
| Assumptions | Scenario 2: "Base case" |
| Federal policy support | Current ITC schedule |
| NEM policies and retail rate structures | From 2021 to 2025, utilities adopt (and regulators approve) changes to NEM and retail rate structures, which result in a more cost-based approach to customer-sited solar compensation (see slide 5); current detailed state NEM policy (see slides 6–8). |
| Solar costs (\$/kW) | Solar costs decline by 17–30% in nominal terms from 2022 to 2038 (42–50% in real terms). |
| State policy support | Current RPS policies and state-level incentives are maintained. |
| Power demand | Base-case demand |

Note: DG = distributed generation. ITC = investment tax credit. PUCs = public utility commissions. DERs = distributed energy resources.

Source: IHS Markit

Current US federal tax credits

US wind and solar tax credit availability, reflecting changes made in December 2020



Note: Prior to changes made in late December 2020, offshore wind qualified for the (then) wind PTC/ITC. As of December 2020, however, there is a distinct ITC for this technology segment.

Source: IHS Markit

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RPS and NEM policy assumptions by state

Current RPS policy by state

| State | RPS target (percentage of retail sales)* | Solar carve-out percentage of retail sales)/Distributed carve-outs |
|-------|--|--|
| DE | 25% by 2025, 28% by 2030, 40% by 2035 | 3.5% by 2025, 5% by 2030, 10% by 2035 |
| DC | 100% by 2032 | 2.85% by 2023, 5.50% by 2032, 10% by 2041 |
| MD | 50% by 2030 | 14.5% by 2030 |
| NJ | 50% by 2030* | 5.1% by 2021, gradually reduced to 1.1% by 2031 |
| OH | 8.5% by 2026 | 0.5% of total electricity supply in 2026 and thereafter |
| PA | 18% by 2021 | 0.5% by 2021 |
| WV | - | - |
| IN | 10% by 2025 (voluntary) | - |
| IL | 40% by 2030, 50% by 2040** | 1.5% by 2025 |
| KY | - | - |
| MI | 15% by 2021*** | - |
| NC | 12.5% by 2021**** | 0.2% by 2020**** |
| VA | 100% by 2045***** | 1,100 MW by 2035 (Dominion only), Dominion is required to meet 1% of RPS requirements from DG sources (>1 MW to <3 MW) |
| TN | - | - |

Note: RPS includes solar carve-outs. *New Jersey RPS target only includes Class I renewable technologies and the solar carve-out. **Illinois solar carve-out requires that 50% of the solar procurements must be from distributed/community solar. RPS mandates at least 75% of the standard come from wind and solar. ***Utilities in Michigan have agreed to 25% by 2030. ****RPS compliance in North Carolina can be achieved through energy efficiency and renewable energy credits (RECs) from any state. *****Phase 1 utilities are required to achieve 14% by 2025, 30% by 2030, 65% by 2040, and 100% by 2050 while Phase II utilities are required to achieve 26% by 2025, 41% by 2030, and 100% by 2045. The primary drivers for solar development include existing Public Utility Regulatory Policies Act (PURPA) policy, planned requests for proposal (RFPs), solar resources, solar costs, and the previous state tax credit.

Source: IHS Markit

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RPS and NEM policy assumptions by state (continued)

| Current RPS and NEM policy by state | | | |
|-------------------------------------|---|---|---|
| State | Utility/territory | NEM cap | NEM system size limits (MW) |
| DE | All utilities | 5% of aggregated customer peak demand (utility can increase the cap) | 0.025 (residential), 2 (Delmarva nonresidential), 0.5 (Delaware Electric Cooperative [DEC], Delaware Municipal Electric Corporation [DEMEC] nonresidential) |
| DC | Potomac Electric Power Co (Pepco) | N/A | For 2021, no more than 140% of the customer's historical 12-month usage, increasing 20% every year until 2024 |
| MD | All utilities | 3 GW | 2 MW or 200% of customer load |
| NJ | Investor-owned utilities (IOUs), electric suppliers | None**** | 100% of customer load |
| OH | IOUs | N/A | Not to exceed 120% of customer annual average load |
| PA | IOUs | N/A | 0.050 (residential), 3 (nonresidential), 5 (microgrids) (110% of customer's annual load for third-party owned/operated systems) |
| WV | All utilities | 3% of peak demand during previous year | 0.025 (residential), 2 (industrial for large IOUs), 0.500 (commercial for large IOUs), 0.050 (C&I for small IOUs) |
| IN | IOUs | 1.5% of utility's summer peak load or by July 2022 ***** | 1 |
| IL | IOUs, retail suppliers | Removed the NEM cap, but included a cap date of December 31, 2024 or whenever new compensation values are approved, whichever is sooner | 5 |
| KY | IOUs, electric cooperatives except TVA | 1% of utility's peak load in prior year | 0.045 |
| MI | All utilities | 1% of utility's average of the previous 5-year peak load. Voluntary cap increase by Consumers Energy and UPPCO to 2%. | 0.15 |
| NC | IOUs, electric suppliers | N/A | 2 (residential customer-owned systems), 1 (commercial systems up to 200% of contract demand) |
| VA | IOUs, electric cooperatives | 6% of load, 1% are reserved for low-income customers | 0.025 (residential), 3 (nonresidential) |
| TN | N/A | N/A | N/A |

*NEM remuneration is a tariff structure under which the utility pays customers for excess generation, up to a given amount. The most common arrangement is "full retail rate NEM," in which excess generation is paid the same volumetric price that the customer pays for electricity, so, exports are effectively netted against grid consumption over a given period (typically one year). **NEG over that period is sometimes paid at a lower rate, often based on the utility's avoided cost. ***Total remaining excess kWh at the end of the calendar year (valued at the generation rate) that amounts to greater than \$25 will be refunded as a check to the customer, if less than \$25 it will be given as a credit. ****While no mandatory cap exists, it is at the discretion of the NJBPU to cap at 5.8% of retail sales. *****TREC = transition renewable energy credits. ****Virtual meter aggregation is limited to the account holder's meters and only those within two miles of the POL. *****As of July 2022, the Indiana Utility Regulatory Commission has approved four utilities in Indiana to transition from net metering to a new lower rate known as "excess distribution generation" and proposed to instantaneous netting rather than monthly net metering.

Source: IHS Markit

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RPS and NEM policy assumptions by state (continued)

| Current RPS and NEM policy by state | | | |
|-------------------------------------|---|--|---------------------------------------|
| State | NEM remuneration for on-site use or export generation* | NEG remuneration** | Community solar |
| DE | Retail | Retail | Virtual net metering (less than 4 MW) |
| DC | Retail | Carries over at retail rate indefinitely, at generation rate for systems over 100 kW*** | Virtual net metering (less than 5 MW) |
| MD | Retail | Credited to customer's next bill at retail rate; reconciled annually in April at the commodity energy supply rate | Virtual net metering (less than 5 MW) |
| NJ | Base \$152 TREC price (\$0.152/kWh), nonresidential rooftop receives full TREC and ground mount receives 60%; residential rooftop, ground-mount, and carport receive 60%**** | Fixed \$152 TREC price (\$0.152/kWh) | 85% of TREC Price (\$0.12920/kWh) |
| OH | Less than retail | Credited to next bill at unbundled generation rate (includes energy component but excludes capacity-related compensation) | None |
| PA | Retail | Credited at retail rate for a year, then any leftover excess is credited at generation and transmission portion of the retail rate, but not the distribution | Virtual meter aggregation***** |
| WV | Retail (credits cannot reduce monthly bills below the fixed monthly charge) | Retail | Virtual net metering |
| IN | Full retail through 2047 for net metering facilities installed through 2017 and through 2032 for those installed through 2022; 125% of average energy market price for facilities installed after 2022 or 1.5% cap is met. Per SB 309, retail rate net metering has been phased out by July 2022. As of July 2022, the Indiana Utility Regulatory Commission approved proposals from four utilities for a net billing system with instantaneous netting. | Full retail through 2047 for net metering facilities installed through 2017 and through 2032 for those installed through 2022; 125% of average energy market price for facilities installed after 2022 or 1.5% cap is met. As of July 2022, the Indiana Utility Regulatory Commission approved proposals from four utilities for a net billing system with instantaneous netting. | None |
| IL | Retail (TOU for customers paying TOU rates) | Credited to next bill at retail rate, excess at end of year is granted to utility | Virtual net metering |
| KY | Less than retail | Utility will purchase all electricity produced at the rate set by the PSC, instead of the retail rate | Utility-run program |
| MI | Approximately 50% of retail | Less than retail | None |
| NC | Retail | Carries over at retail rate, granted to utility at beginning of summer billing period | Utility-run program |
| VA | Retail | Retail | Utility-run program |
| TN | N/A | Retail | None |

*NEM remuneration is a tariff structure under which the utility pays customers for excess generation, up to a given amount. The most common arrangement is "full retail rate NEM," in which excess generation is paid the same volumetric price that the customer pays for electricity; so, exports are effectively netted against grid consumption over a given period (typically one year). **NEG over that period is sometimes paid at a lower rate, often based on the utility's avoided cost. ***Total remaining excess kWh at the end of the calendar year (valued at the generation rate) that amounts to greater than \$25 will be refunded as a check to the customer, if less than \$25 it will be given as a credit. ****While no mandatory cap exists, it is at the discretion of the NJBPU to cap at 5.8% of retail sales. *****TREC = transition renewable energy credits. *****Virtual meter aggregation is limited to the account holder's meters and only those within two miles of the POI.

Source: IHS Markit

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RPS and NEM policy assumptions by state (continued)

| Current RPS and NEM policy by state | | | | |
|-------------------------------------|---|----------------------------------|---|---|
| State | Unbundled energy attribute certificates | Virtual power purchasing allowed | Renewable energy offerings from utilities or electric suppliers/green tariff | Production for self-consumption—net metering* |
| DE | Allowed | Allowed | Retail choice | Up to 2 MW |
| DC | Allowed | Allowed | Retail choice | Up to 1 MW |
| MD | Allowed | Allowed | Retail choice | Up to 2 MW |
| NJ | Allowed | Allowed | Retail choice | Cannot exceed on-site load |
| OH | Allowed | Allowed | Retail choice | No size limit |
| PA | Allowed | Allowed | Retail choice | Up to 3 MW |
| WV | - | Allowed | - | Up to 2 MW |
| IN | - | - | Green tariff enabled to guarantee sufficient RECS; does not require new build | No size limit under green tariff |
| IL | Allowed | Allowed | Retail choice | Up to 5 MW |
| KY | Voluntary | - | Green tariff enabled | Up to 45 kW |
| MI | Allowed | - | - | 1 MW*** |
| NC | Allowed | Allowed** | Green tariff in development | Up to 1 MW |
| VA | Allowed | Allowed**** | Green tariff enabled | Up to 1 MW |
| TN | - | - | - | - |

Note: Green tariffs only include programs where utilities build new renewables on behalf of corporate customers. * Production for self-consumption—net metering refers to the NEM system size limits outlined by state or utility specific policies **In specific utilities. ***Applies to Consumers Energy and UPPCO service areas. ****Applies to agricultural sites and school districts for projects up to 10 MW capacity.

Source: IHS Markit

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Federal and regional energy storage policy assumptions

Federal and regional energy storage policy assumptions

| Category | Policy | Base case |
|------------|--|---|
| Federal | Investment Tax Credit (ITC) | Updated phaseout schedule owing to COVID-19, assuming four-year "under construction" guidance (deadline increased to 15 October) or ending 31 December 2023. BESS only eligible if <u>colocated</u> with solar PV and charged directly from associated resource for first five years of operation. |
| Regional | PJM capacity market (as applicable to battery) | Assume Minimum Offer Price Rule (MOPR) is revised All other existing market rules, including draft effective load-carrying capability (ELCC) values, remain in place over forecast period |
| State/city | Energy storage targets | Remain in current form |
| State | Tax credits | Remain or expire as currently scheduled |
| State | Incentives (e.g., rebates) | Assume Virginia's and New Jersey's utilities roll out an incentive program for BTM batteries in effort to comply with state target. Other states remain unchanged |

Note: BESS = battery energy storage system. BTM = behind the meter.

Source: IHS Markit

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Battery policies by state

Detailed state energy storage policy assumptions

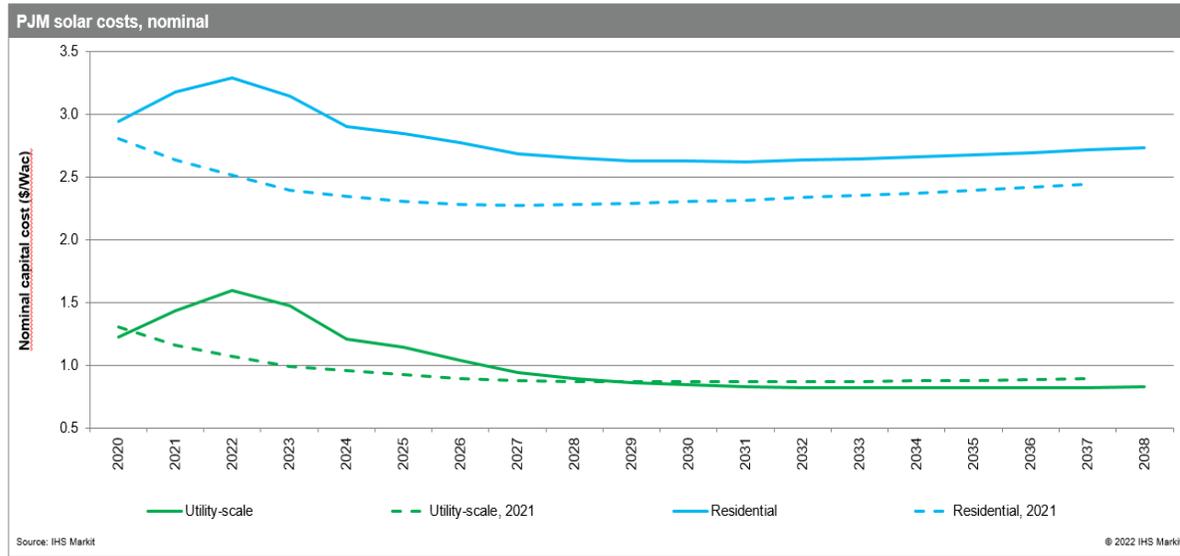
| State | Energy storage target (MW) | Tax credits/Incentives |
|-------|---|---|
| DE | | |
| DC | | |
| MD | Two 5 MW and 15 MWh pilots by 2022* | 30%** |
| NJ | 2 GW by 2030 | |
| OH | | |
| PA | | |
| WV | | |
| IN | 8% storage by 2039*** | |
| IL | | Per the Climate and Equitable Jobs Act, the distributed generation rebate program has been expanded to include energy storage. Utilities must provide US\$250/kWh in rebates for installed capacity of energy storage paired with distributed generation for customers that are not eligible for net metering, or US\$300/kWh for customers that are. |
| KY | | |
| MI | 1 GW by 2025, 4 GW by 2040 | |
| NC | | |
| VA | 2.7 GW by 2035 (Dominion), 0.4 GW (Appalachian Power Company)**** | Energy storage systems greater than 5 MW and less than 150 MW are exempt from sales tax. |
| TN | 2.4 GW by 2028 and 5.3 GW by 2038 (Tennessee Valley Authority) | |

*Maryland's "Energy Storage Pilot Project Act" solicitation offers for IOUs at least two energy storage projects with a cumulative size of at least 5 MW and 15 MWh. **Maryland Energy Administration (MEA) 2018 Energy Storage Tax Credit Program offered 30% tax credit of the total installation costs (up to \$5,000 for a residential project and \$75,000 for commercial). ***In May 2018, lawmakers passed legislation (S 2314/A 3723) to implement energy storage targets of 600 MW by 2021 and 2 GW by 2030 and requires the BPU to establish a process and mechanism for achieving these targets. ****The regulations instruct Appalachian Power Company and Dominion to construct or acquire 400 MW and 2,700 MW, respectively, of front-of-the-meter energy storage resources by 2035. ***Indianapolis Power & Light's (IPL) 2019 IRP proposes replacing coal power with renewables and storage, amounting to approximately 240 MW based on an assumed installed capacity of 3 GW.

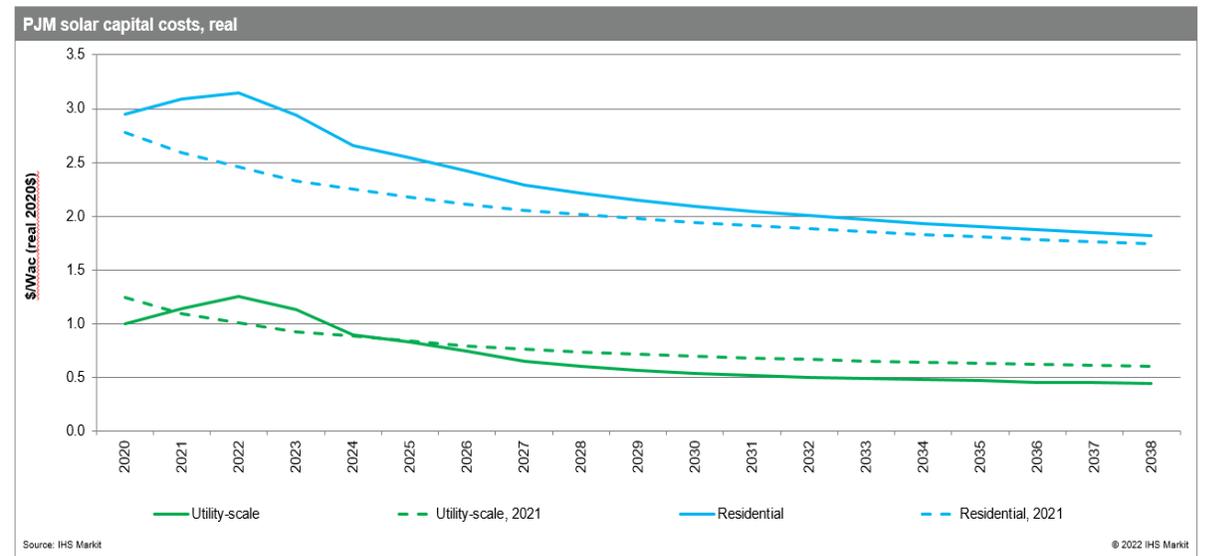
Source: IHS Markit

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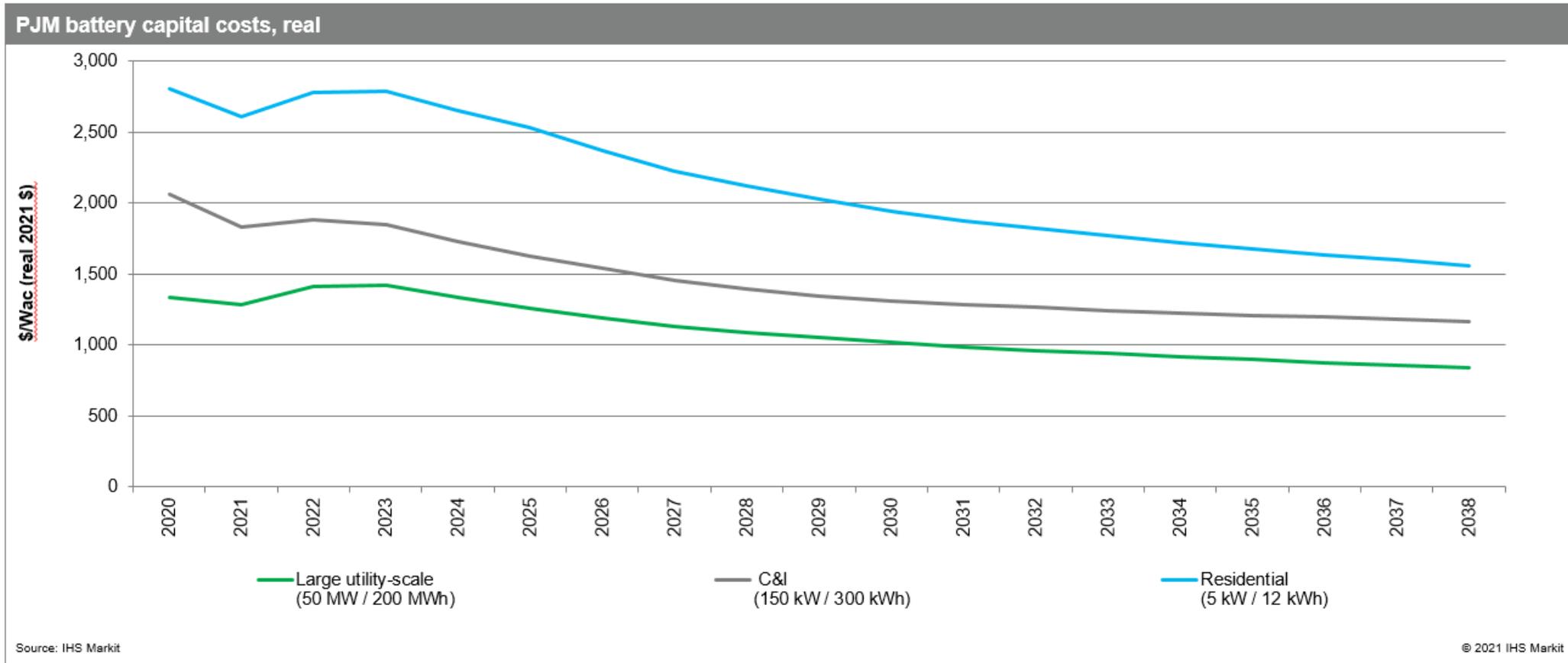
PJM solar capital costs (nominal)



PJM solar capital costs (real)



Battery capital costs (real)



- Feedback on the assumptions is requested. Please provide by **Friday, August 26, 2022** to Load_Analysis_Team@pjm.com.
- Additional questions and comments are welcome and can be submitted to the Load Analysis Team via this email address: Load_Analysis_Team@pjm.com