



# PJM Solar and Battery Forecast 2023

Phase II - Forecasts

**S&P Global**  
Commodity Insights

SPGCI Power Market Consulting

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# Agenda

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# Presenters

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# Methodology and assumptions

# Solar PV and battery forecasting methodology



## Analytical Framework

*The S&P Global outlook for solar power takes into account multiple drivers and inhibitors that reflect the maturity of the market and its growth potential for solar and batteries.*

*Key components of our framework for assessing market attractiveness for solar:*

- State renewable policy (including renewable portfolio standard [RPS], net energy metering [NEM], community solar, and renewable corporate policies)
- Regulatory incentives
- Solar resources
- Site approval
- Grid access and offtake



## Short-term data points

*In the short term (one to four years), our forecast is based primarily on existing policies, the late-stage project pipeline, and status of procurement and equipment orders.*

*Key data inputs collected and assessed by S&P Global energy analysts include:*

- Project announcements
- Utility requests for proposal (RFPs), auctions, and tenders
- Existing mandates and incentives
- Project development track record
- Reported costs and pricing
- Supply chain announcements and equipment orders



## Longer-term assumptions

*In the longer term (5–15 years), our forecast draws upon rigorous bottom-up research and on economic fundamentals, energy prices, and macroeconomic factors.*

*Key data inputs and assumptions include*

- Policy and regulatory trends
- Power demand growth and capacity retirements
- Annual solar power pricing forecasts
- Power and gas prices
- Transmission and grid infrastructure

# Key assumptions

<b>Solar forecast scenario overview</b>			
<b>Assumptions</b>	<b>Scenario 1: “Inflated Prices”</b>	<b>Scenario 2: “Base case”</b>	<b>Scenario 3: “Accelerated solar build”</b>
Federal policy support	Current ITC schedule (post-IRA)	Current ITC schedule (post-IRA)	Current ITC schedule (post-IRA)
NEM policies and retail rate structures	Utilities/PUCs (and regulators approve) reform NEM policy earlier owing to costly DG programs. Current retail rate structures are adjusted; existing NEM caps are maintained (and many reduced). Utilities and PUCs also phase out “community solar” and carve-outs for DERs.	From 2023 to 2026, utilities adopt (and regulators approve) changes to NEM and retail rate structures, which result in a more cost-based approach to customer-sited solar compensation (see slide X); current detailed state NEM policy (see slides x–x).	Reflecting a greater emphasis distributed solar as a resource for decarbonization, current retail rate structures and NEM are maintained for three years beyond the reform timeline in the base case; they are then reformed in a similar manner.
Solar costs (\$/kW)	Solar costs plateau for the next four years owing to continued supply chain disruptions before resuming their prior rate of decline. Disruptions are linked to the ongoing Auxin trade dispute, Uyghur Forced Labor Protection Act, shipping backlogs, and higher raw material prices due to elevated global demand. Panel availability is restricted through the mid-2020s. Ultimately costs decline by 4–15% in nominal terms from 2023 to 2039.	Solar costs decline by 11–24% in nominal terms from 2023 to 2039 (37–45% in real terms).	Solar costs decline by 25–35% in nominal terms from 2023 to 2039, driven by a combination of technology advancements and policy incentives. Supply chain issues disappear leading to low prices and widespread availability.
State policy support	Current RPS policies and state-level incentives are maintained.	Current RPS policies and state-level incentives are maintained.	Current RPS policies and state-level incentives are maintained.
Power demand	Base-case demand	Base-case demand	Base-case demand

Note: DG = distributed generation. ITC = investment tax credit. PUCs = public utility commissions. DERs = distributed energy resources.

Source: S&P Global

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# US renewable energy tax credit availability, reflecting changes made in August 2022 following passage of the IRA

			Start of construction <sup>†</sup>					
			2006–19	2020–21	2022	2023–33	2034 and beyond	
ITC	Base rate (project does not meet labor requirements*)	Base credit	30%	26%	6%	6%	Tax credits begin to phase out starting in the later of 2034 or the first year when annual US-level greenhouse gas emissions fall 75% below 2022 levels.  During the phase-out, tax credits decline to 75% of their full value in the first year, 50% in the second year and 0% in the third year.  For the purposes of our modeling the tax credits are assumed to continue beyond the horizon of our outlook.	
		Domestic content**				+2%		
		Energy community***				+2%		
	Full rate (project meets labor requirements)	Base credit			30%	30%		
		Domestic content				+10%		
		Energy community				+10%		
PTC for 10 years (2022 \$/MWh) <sup>††</sup>	Base rate (project does not meet labor requirements)	Base credit	\$26	\$15	\$5	\$5		
		Domestic content				+\$1		
		Energy community				+\$1		
	Full rate (project meets labor requirements)	Base credit			\$27.5	\$26		
		Domestic content				+\$3		
		Energy community				+\$3		

Data compiled July 2023.

\* Labor bonus requires developers to meet prevailing wage and apprenticeship requirements.

\*\* Domestic content bonus requires a certain percentage (rising over time) of components to be made domestically.

\*\*\* Energy community bonus requires projects to be sited in census tracts that formerly hosted coal plants or had a significant amount of employment from fossil fuel industries.

<sup>†</sup> Start of construction is defined as having incurred 5% of final qualifying project costs or having completed "physical work of significant nature". Both definitions require that projects make continuous progress toward completion once construction has begun and be placed into service within four years of starting construction to qualify for tax credits.

<sup>††</sup> Technology eligibility rules have been relaxed under the IRA, meaning solar photovoltaic (PV) and geothermal are eligible for the PTC, and standalone storage is eligible for the ITC.

Source: S&P Global Commodity Insights.

# Options for NEM and retail rate reform

- IHS Markit will not predict specific changes to state or utility NEM policies or rate structures; however, we assume states will choose from a variety of options that reduce the compensation for customer-sited solar but still provide sufficient compensation for a moderate pace of additions.
- Holistic rate reform options for all residential customers: lower volumetric (dollars per kilowatt-hour) price in favor of higher
  - > Minimum (fixed) bill charge
  - > Peak-demand (dollars per kilowatt) charge
- Narrowly tailored NEM reform options:
  - > Reduce bill credits for all solar generation exported to the grid in real time (may require new meters)
  - > Add “standby” or similar charges for NEM customers only
- NEM replacement options:
  - > Value-based tariff (adjusted periodically to account for changes in wholesale power markets, transmission and distribution costs, etc.)
  - > Transition toward time-of-use (TOU) pricing for all NEM customers
  - > Competitive process (for example, rolling tenders or RFPs)

# RPS and NEM policy assumptions by state

Detailed RPS policy assumptions		
State	RPS target (percentage of retail sales)*	Solar carve-out (percentage of retail sales)*/Distributed carve-outs
DE	25% by 2025, 28% by 2030, 40% by 2035	3.5% by 2025, 5% by 2030, 10% by 2035
DC	100% by 2032	2.85% by 2023, 5.50% by 2032, 10% by 2041
MD	50% by 2030	14.5% by 2030
NJ	50% by 2030*	5.1% by 2021, gradually reduced to 1.1% by 2031
OH	8.5% by end of 2026	
PA	18% by 2021	0.5% by 2021
WV	-	-
IN	10% by 2025 (voluntary)	-
IL	40% by 2030, 50% by 2040**	1.5% by 2025
KY	-	-
MI	15% by 2021***	
NC	12.5% by 2021****	0.2% by 2020****
VA	100% by 2045*****	1,100 MW by 2035 (Dominion only) - nameplate capacity between 50kW-3 MW. Of the 1,100 MW, 35% of capacity procured shall be from the from solar facilities owned by persons other than a utility. Dominion is required to meet 1% of RPS requirements from DG sources less than 1 MW, no more than 3 MW in one single location. No less than 25% of such 1% shall be composed of low-income qualifying projects.
TN	-	-

Note: RPS includes solar carve-outs. RPS targets are based on Tier 1 requirements where applicable. \*New Jersey RPS target only includes Class I renewable technologies and the solar carve-out. \*\*Illinois solar carve-out requires that 50% of the solar procurements must be from distributed/community solar. RPS mandates at least 75% of the standard come from wind and solar. Climate and Equitable Jobs Act invests \$580 million a year to increase Illinois's clean energy from 9% to 50% by 2040 \*\*\*Utilities in Michigan have agreed to 25% by 2030. \*\*\*\*RPS compliance in North Carolina can be achieved through energy efficiency and renewable energy credits (RECs) from any state. \*\*\*\*\*Phase 1 utilities are required to achieve 14% by 2025, 30% by 2030, 65% by 2040, and 100% by 2050 while Phase II utilities are required to achieve 26% by 2025, 41% by 2030, and 100% by 2045. The primary drivers for solar development include existing Public Utility Regulatory Policies Act (PURPA) policy, planned requests for proposal (RFPs), solar resources, solar costs, and the previous state tax credit.

Source: S&P Global

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# RPS and NEM policy assumptions by state (continued)

State net energy metering assumptions			
State	Utility/territory	NEM cap	NEM system size limits (MW)
DE	All utilities	8% of the capacity needed to meet the electric utility's average Delaware transmission peak demand for the preceding 3 years	0.025 (residential), 2 (Delmarva nonresidential), 0.5 (DEC, DEMEC nonresidential)
DC	Potomac Electric Power Co (Pepco)	N/A	For 2021, no more than 140% of the customer's historical 12-month usage, increasing 20% every year until 2024
MD	All utilities	3,000 MW	2 or 200% of customer load
NJ	Investor-owned utilities (IOUs), electric suppliers	None****	100% of customer load
OH	IOUs	N/A	Not to exceed 120% of customer annual average load
PA	IOUs	N/A	0.050 (residential), 3 (nonresidential), 5 (microgrids)
WV	All utilities	3% of peak demand during previous year	0.025 (residential), 2 (industrial for large IOUs), 0.500 (commercial for large IOUs), 0.050 (C&I for small IOUs)
IN	IOUs	1.5% of utility's summer peak load or by July 2022 *****	1
IL	IOUs, retail suppliers	Removed the NEM cap, but included a cap date of December 31, 2024 or whenever new compensation values are approved, whichever is sooner	2
KY	IOUs, electric cooperatives except TVA	1% of utility's peak load in prior year	0.045
MI	All utilities	1% of utility's average of the previous 5-year peak load. Voluntary cap increase by Consumers Energy and UPPCO to 2%.	0.15
NC	IOUs, electric suppliers	N/A	2 (residential customer-owned systems), 1 (commercial systems up to 200% of contract demand)
VA	IOUs, electric cooperatives	6% of load, 1% are reserved for low-income customers	0.025 (residential), 3 (nonresidential)
TN	N/A	N/A	N/A

Note: \*NEM remuneration is a tariff structure under which the utility pays customers for excess generation, up to a given amount. The most common arrangement is "full retail rate NEM," in which excess generation is paid the same volumetric price that the customer pays for electricity; so, exports are effectively netted against grid consumption over a given period (typically one year). \*\*NEG over that period is sometimes paid at a lower rate, often based on the utility's avoided cost. \*\*\*Total remaining excess kWh at the end of the calendar year (valued at the generation rate) that amounts to greater than \$25 will be refunded as a check to the customer, if less than \$25 it will be given as a credit. \*\*\*\*While no mandatory cap exists, it is at the discretion of the NJBPU to cap at 5.8% of retail sales. \*\*\*\*\*TREC = transition renewable energy credits. \*\*\*\*\*Virtual meter aggregation is limited to the account holder's meters and only those within two miles of the POI. \*\*\*\*\*As of July 2022, the Indiana Utility Regulatory Commission has approved four utilities in Indiana to transition from net metering to a new lower rate known as "excess distribution generation" and proposed to instantaneous netting rather than monthly net metering.

Source: S&P Global

# RPS and NEM policy assumptions by state (continued)

State net energy metering assumptions			
State	NEM remuneration for on-site use or export generation*	NEG remuneration**	Community solar
DE	Retail (For commission-regulated utilities, retail does not include the societal benefits charges)	Monthly carryover. At the end of the annualized billing period, excess kWh credits shall revert to the electric distribution company and are not reimbursed, credited or otherwise remunerated. Excess kWh credits do not include charges for the societal benefits program	Virtual net metering
DC	Retail	Carries over at retail rate indefinitely, at generation rate for systems over 100 kW***	Virtual net metering (less than 5 MW)
MD	Retail	Credited to customer's next bill at retail rate; reconciled annually in April at the commodity energy supply rate or can be accrued indefinitely	Virtual net metering (less than 5 MW)
NJ	Base \$152 TREC price (\$0.152/kWh), non-residential rooftop receives full TREC and ground mount receives 60%; residential rooftop, groundmount and carport receive 60%****	Fixed \$152 TREC price (\$0.152/kWh)	85% of TREC Price (\$0.12920/kWh)
OH	Less than retail	Credited to next bill at unbundled generation rate (includes energy component but excludes capacity-related compensation) and carries forward to future bills indefinitely	None
PA	Retail	Credited at retail rate for a year, then any leftover excess is credited at generation and transmission portion of the retail rate, but not the distribution	Virtual meter aggregation*****
WV	Retail (credits cannot reduce monthly bills below the fixed monthly charge)	Retail	Virtual net metering
IN	Full retail through 2047 for net metering facilities installed through 2017 and through 2032 for those installed through 2022; 125% of average energy market price for facilities installed after 2022 or 1.5% cap is met. Per SB 309, retail rate net metering has been phased out by July 2022. As of July 2022, the Indiana Utility Regulatory Commission approved proposals from four utilities for a net billing system with instantaneous netting.	Full retail through 2047 for net metering facilities installed through 2017 and through 2032 for those installed through 2022; 125% of average energy market price for facilities installed after 2022 or 1.5% cap is met. As of July 2022, the Indiana Utility Regulatory Commission approved proposals from four utilities for a net billing system with instantaneous netting.	None
IL	Retail (TOU for customers paying TOU rates)	Credited to next bill at retail rate, excess at end of year is granted to utility	Virtual net metering
KY	Less than retail	Utility will purchase all electricity produced at the rate set by the PSC, instead of the retail rate	Utility-run program
MI	Aprox. 50% of retail	Less than retail	None
NC	Retail, for existing. Starting on October 1, 2023 current NEM rider replaced with Residential Solar Choice (Rider RSC) and Net Metering Bridge (Rider NMB). Rider RSC requires TOU Pricing , minimum monthly bills, non-bypassable charges, and grid access fees for systems above 15kW-ac. Rider NMB will be available for a limited number of new customers annually for three years and will not require TOU rates. Customers on Rider NMB can stay on that rate for 15 years, before switching to Rider RSC. Existing net metering customers will be switched to Rider NMB on January 1, 2027.	Carries over at retail rate, granted to utility at beginning of summer billing period. Starting October 1, 2023 customers on the new Riders net exports will be credited at the utilities avoided cost rate on a monthly basis	Utility-run program
VA	Retail	Retail	Utility-run program
TN	N/A	Retail	None

Note: \*NEM remuneration is a tariff structure under which the utility pays customers for excess generation, up to a given amount. The most common arrangement is "full retail rate NEM," in which excess generation is paid the same volumetric price that the customer pays for electricity; so, exports are effectively netted against grid consumption over a given period (typically one year). \*\*NEG over that period is sometimes paid at a lower rate, often based on the utility's avoided cost. \*\*\*Total remaining excess kWh at the end of the calendar year (valued at the generation rate) that amounts to greater than \$25 will be refunded as a check to the customer, if less than \$25 it will be given as a credit. \*\*\*\*While no mandatory cap exists, it is at the discretion of the NJBPU to cap at 5.8% of retail sales. \*\*\*\*\*TREC = transition renewable energy credits. \*\*\*\*\*Virtual meter aggregation is limited to the account holder's meters and only those within two miles of the POI. \*\*\*\*\*As of July 2022, the Indiana Utility Regulatory Commission has approved four utilities in Indiana to transition from net metering to a new lower rate known as "excess distribution generation" and proposed to instantaneous netting rather than monthly net metering.

Source: S&P Global

# RPS and NEM policy assumptions by state (continued)

State C&I procurement assumptions				
State	Unbundled energy attribute certificates	Virtual power purchasing allowed	Renewable energy offerings from utilities or electric suppliers/green tariff	Production for self-consumption—net metering
DE	Allowed	Allowed	Retail choice	Up to 2 MW
DC	Allowed	Allowed	Retail choice	Up to 1 MW
MD	Allowed	Allowed	Retail choice	Up to 2 MW
NJ	Allowed	Allowed	Retail choice	Cannot exceed on-site load
OH	Allowed	Allowed	Retail choice	No size limit
PA	Allowed	Allowed	Retail choice	Up to 3 MW, 5 MW for microgrids
WV	-	Allowed	-	Up to 2 MW
IN	-	-	Green tariff enabled to guarantee sufficient RECS; does not require new build	No size limit under green tariff
IL	Allowed	Allowed	Retail choice	Up to 2 MW
KY	Voluntary	-	Green tariff enabled	Up to 45 kW
MI	Allowed	-	-	1 MW
NC	Allowed	Allowed*	Green tariff in development	Up to 1 MW
VA	Allowed	Allowed**	Green tariff enabled	Up to 1 MW
TN	-	-	-	-

Note: Green tariffs only include programs where utilities build new renewables on behalf of corporate customers. \*In specific utilities \*\*for agricultural sites and school districts up to 10 MW

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Source: S&P Global

# Federal and regional energy storage policy assumptions

Federal and regional energy storage policy assumptions		
Category	Policy	Base case
Federal	Investment Tax Credit (ITC)	Battery developers have until the end of 2032 to qualify for a 30% ITC, after which it phases down to 26% in 2033, 22% in 2034, and 0% thereafter. If the US CO2 emissions are not 75% below 2022 levels in 2032, the incentives are extended until such a time US emissions meet the threshold, at which point the incentives will begin the two year phase out.
Regional	PJM capacity market (as applicable to battery)	Assume Minimum Offer Price Rule (MOPR) is revised All other existing market rules, including draft ELCC values, remain in place over forecast period
State/city	Energy storage targets	Remain in current form
State	Tax credits	Remain or expire as currently scheduled
State	Incentives (e.g., rebates)	Assume VA and NJ utilities roll out an incentive program for BTM batteries in effort to comply with state target. Other states remain unchanged

Source: S&P Global

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# Battery policies by state

Detailed state energy storage policy assumptions		
State	Energy Storage Target (MW)	Tax Credits
DE		
DC		
MD	750 MW by 2027, 1.5 GW by 2030, 3 GW by 2033	30%*
NJ	2 GW by 2030	
OH		
PA		
WV		
IN		
IL		
KY		
MI	1 GW by 2025, 4 GW by 2040	
NC		
VA	2.7 GW by 2035 (Dominion), 400 MW by 2035 (APCo)	Energy storage systems greater than 5 MW and less than 150 MW are exempt from sales tax.
TN	2.4 GW by 2028 and 5.3 GW by 2038 (Tennessee Valley Authority)	

Note: \*Maryland Energy Administration (MEA) 2018 Energy Storage Tax Credit Program offered 30% tax credit of the total installation costs (up to \$5,000 for a residential project and \$75,000 for commercial). \*\* In May 2018, lawmakers passed legislation (S 2314/A 3723) to implement energy storage targets of 600 MW by 2021 and 2 GW by 2030 and requires the BPU to establish a process and mechanism for achieving these targets. \*\*\*The regulations instruct APCo and Dominion to construct or acquire 400 MW and 2,700 MW, respectively, of FTM energy storage resources by 2035. \*\*\*\*Indianapolis Power & Light's (IPL) 2019 IRP proposes replacing coal power with renewables and storage, amounting to approximately 240 MW based on an assumed installed capacity of 3 GW.

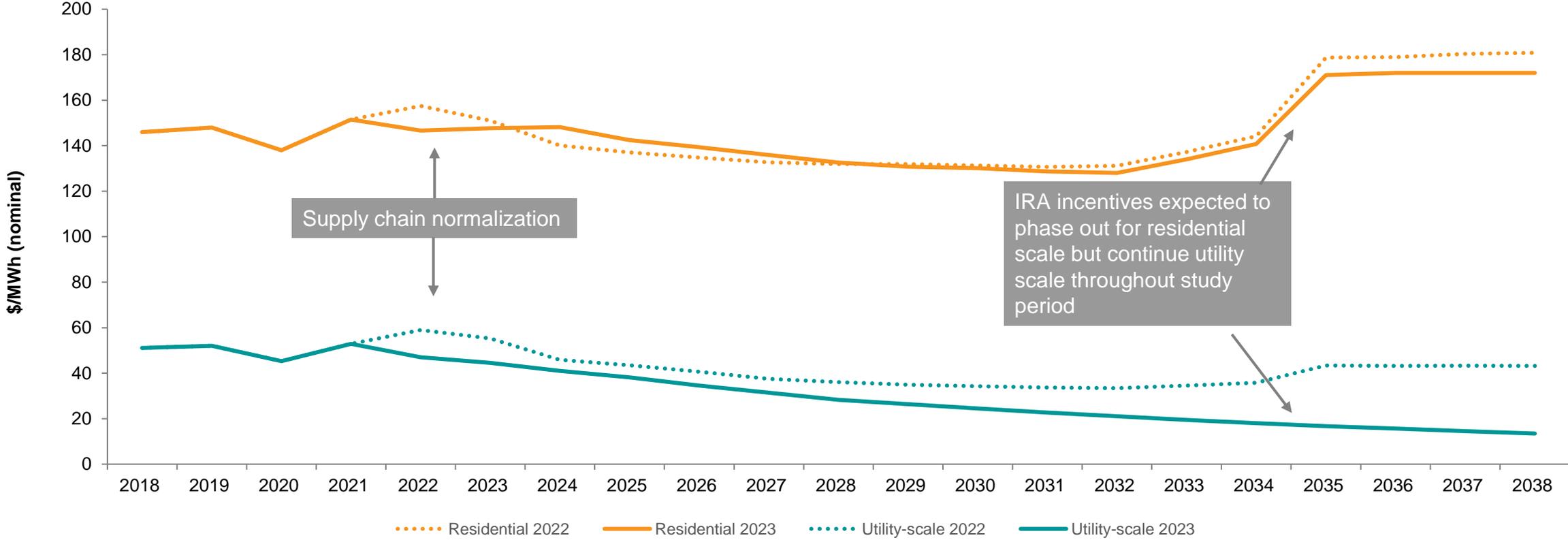
Source: S&P Global

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# Solar and batteries forecast

# Solar levelized cost outlooks

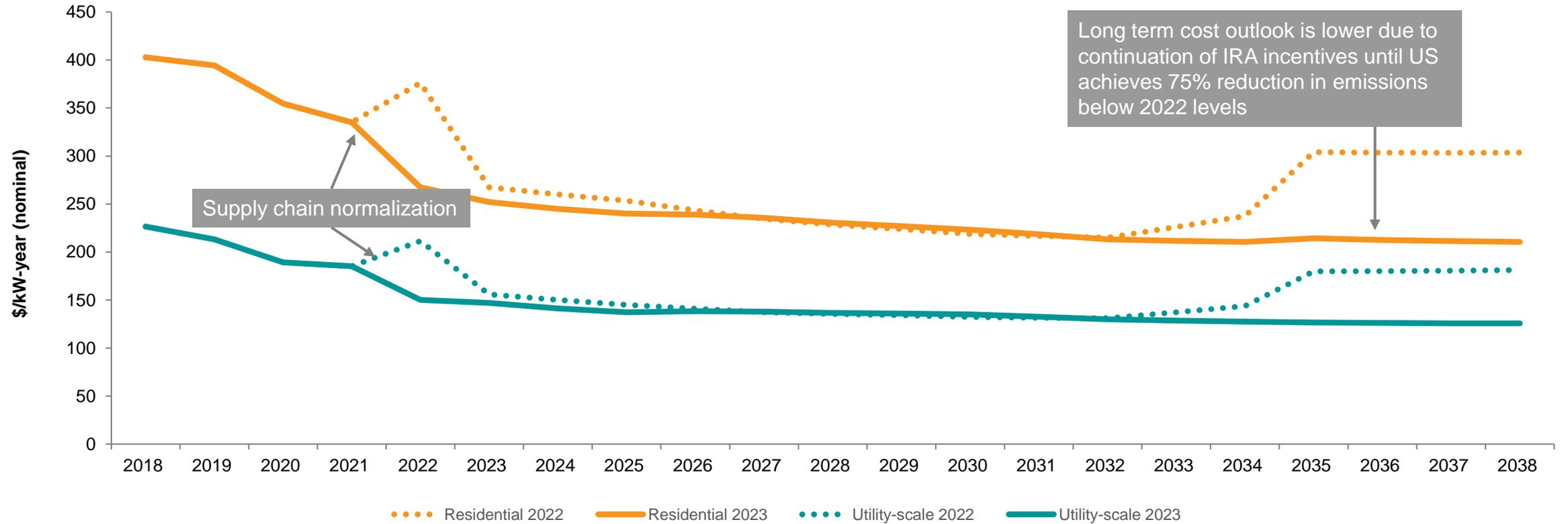
Solar PV levelized cost outlook, base case compared to last year



Notes:  
Source: S&P Global

# Battery storage levelized cost outlooks

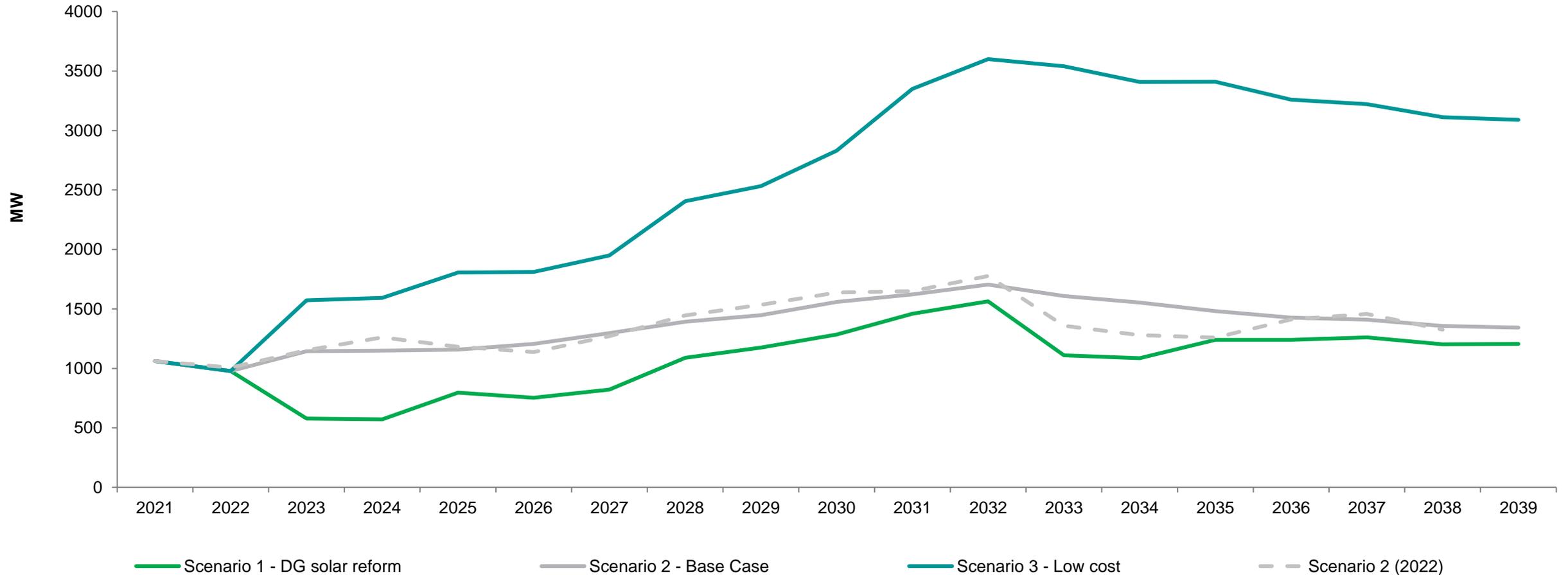
Battery energy storage levelized cost outlook, base case compared to last year



Notes: Utility-scale battery is a 50 MW / 200 MWh system. Residential is a 5 kW / 12 kWh system. ITC rate is assumed to be 30%  
Source: S&P Global

# Distribution/BTM solar PV capacity additions by scenario

Solar forecasts by scenario, entire state



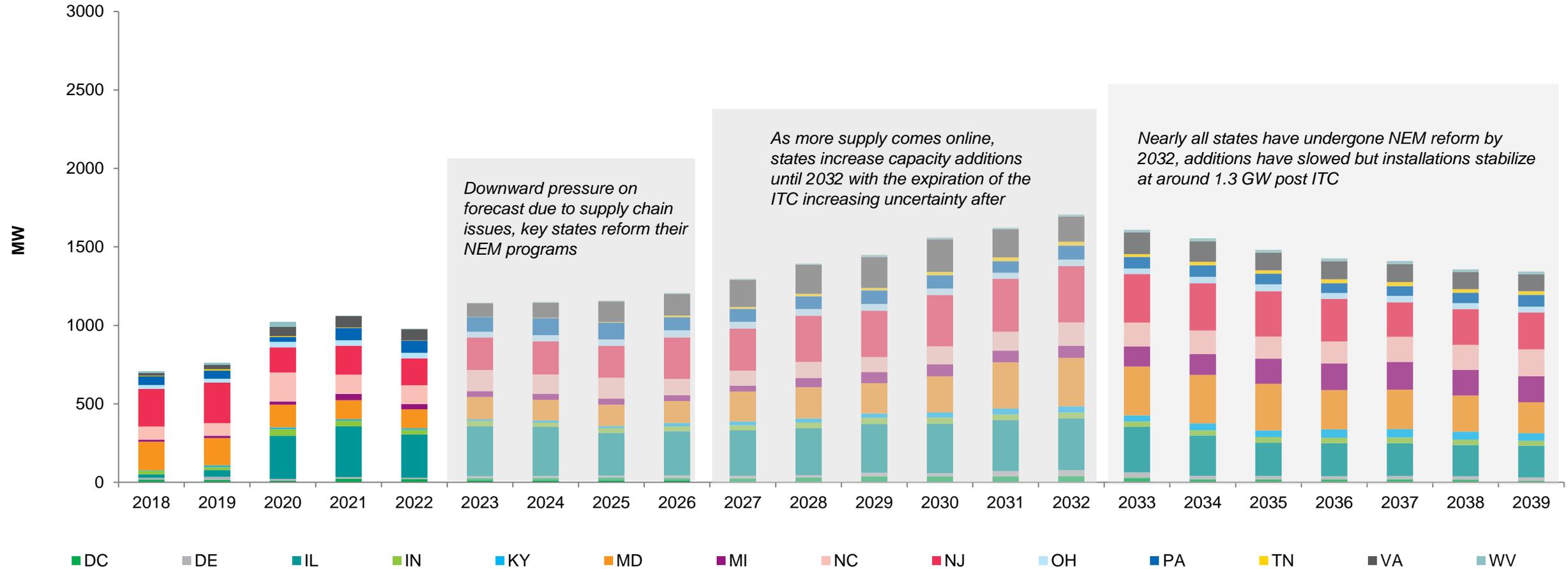
Source: S&P Global

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# Distribution/BTM solar PV capacity additions

## Scenario 2: NEM reform (base case)

Distribution/BTM solar PV capacity additions—Scenario 2: “NEM reform” (base case), entire state



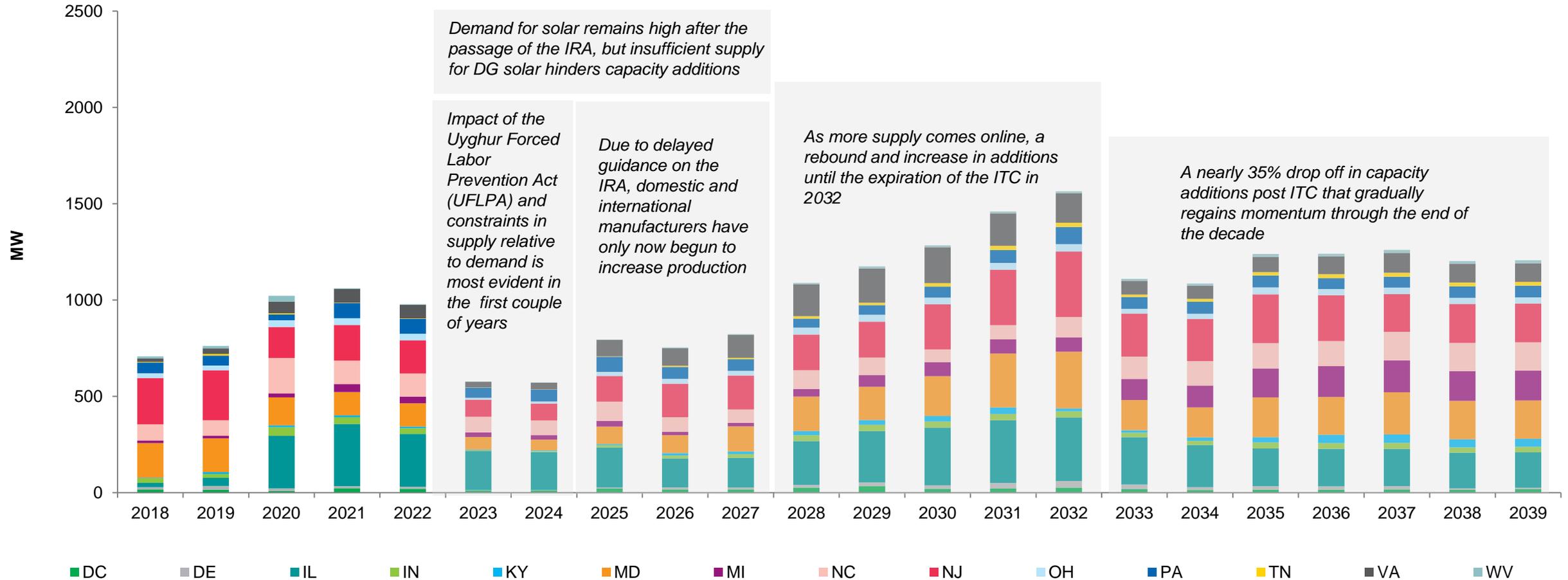
Source: S&P Global

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# Distribution/BTM solar PV capacity additions

## Scenario 1: DG solar reform

Distribution/BTM solar PV capacity additions—Scenario 1: “DG solar NEM reform”, entire state



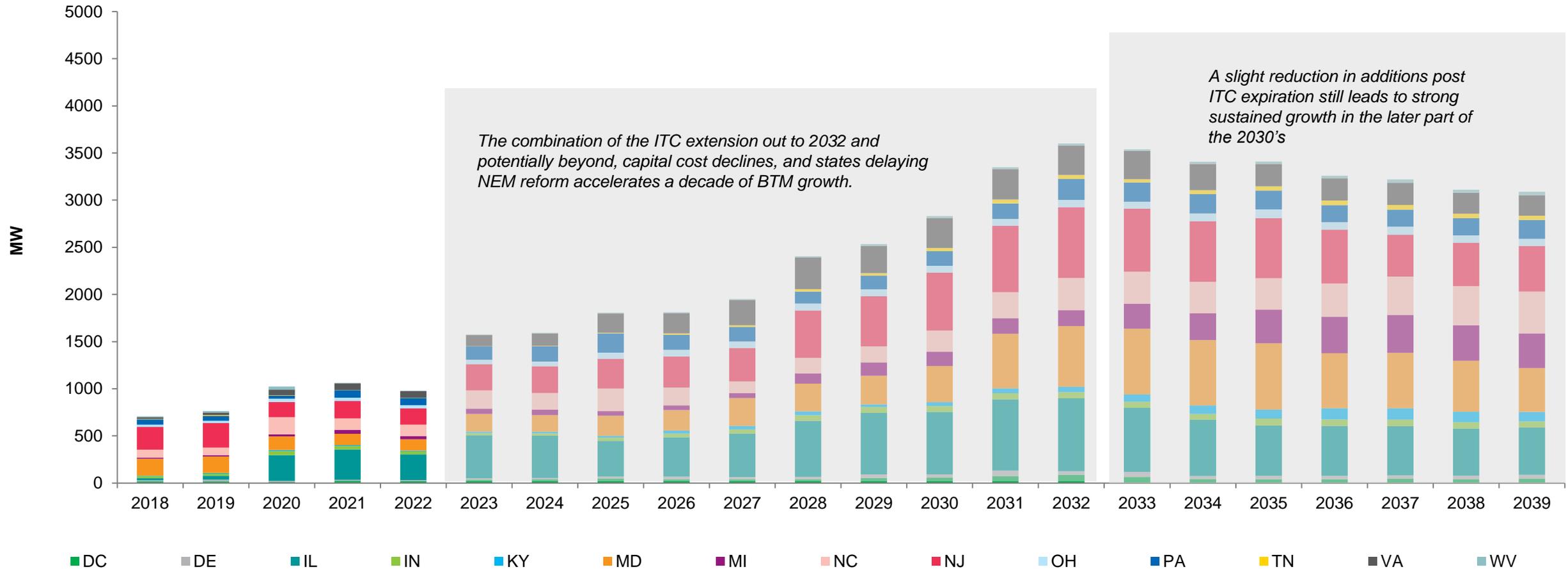
Source: S&P Global

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# Distribution/BTM solar PV capacity additions

## Scenario 3: Low-cost solar PV

Distribution/BTM solar PV capacity additions—Scenario 3: “Low cost”, entire state

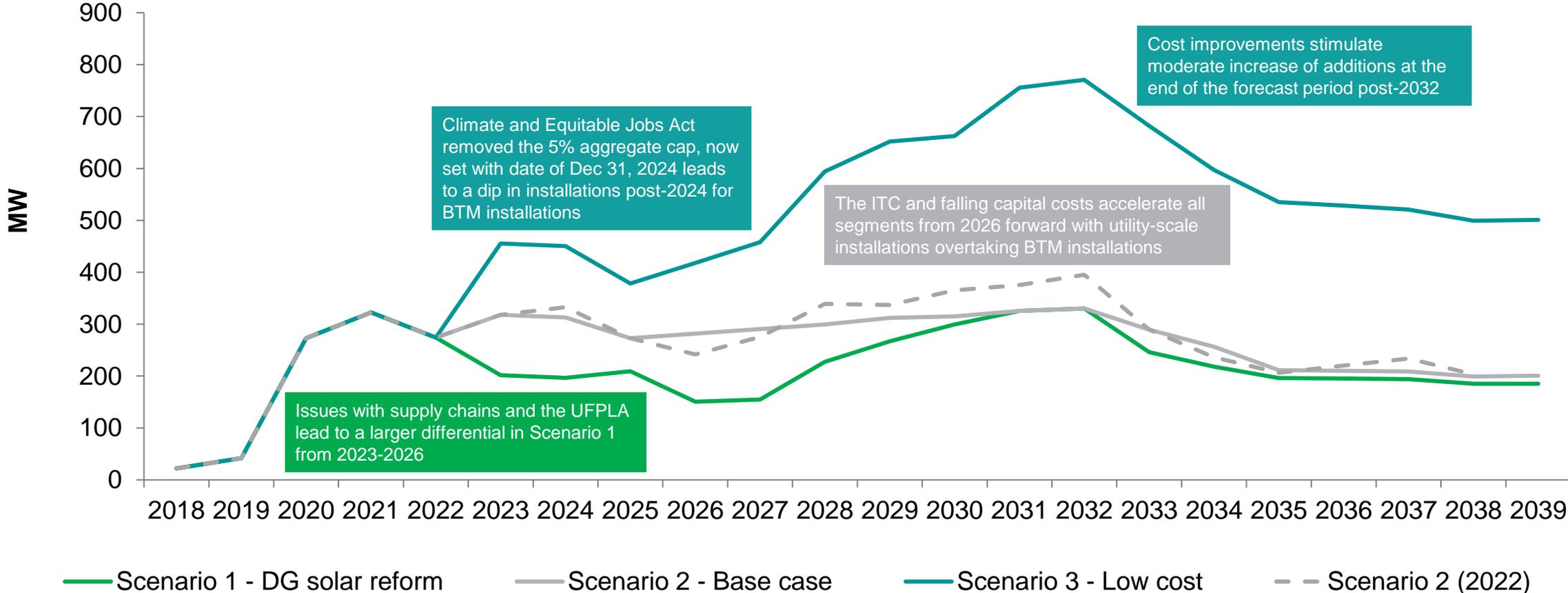


Source: S&P Global

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# Illinois solar PV distribution/BTM capacity additions by scenario

Illinois solar capacity additions by scenario

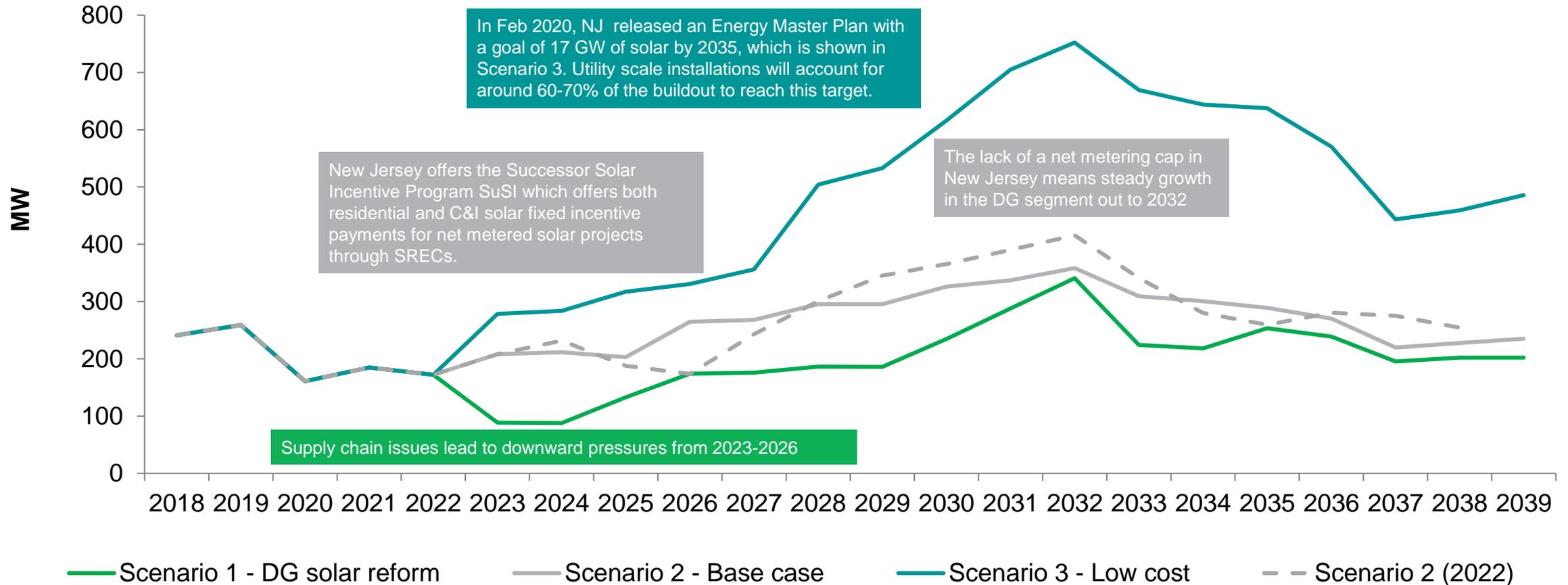


Source: S&P Global

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# New Jersey solar PV distribution/BTM capacity additions by scenario

## New Jersey solar capacity additions by scenario

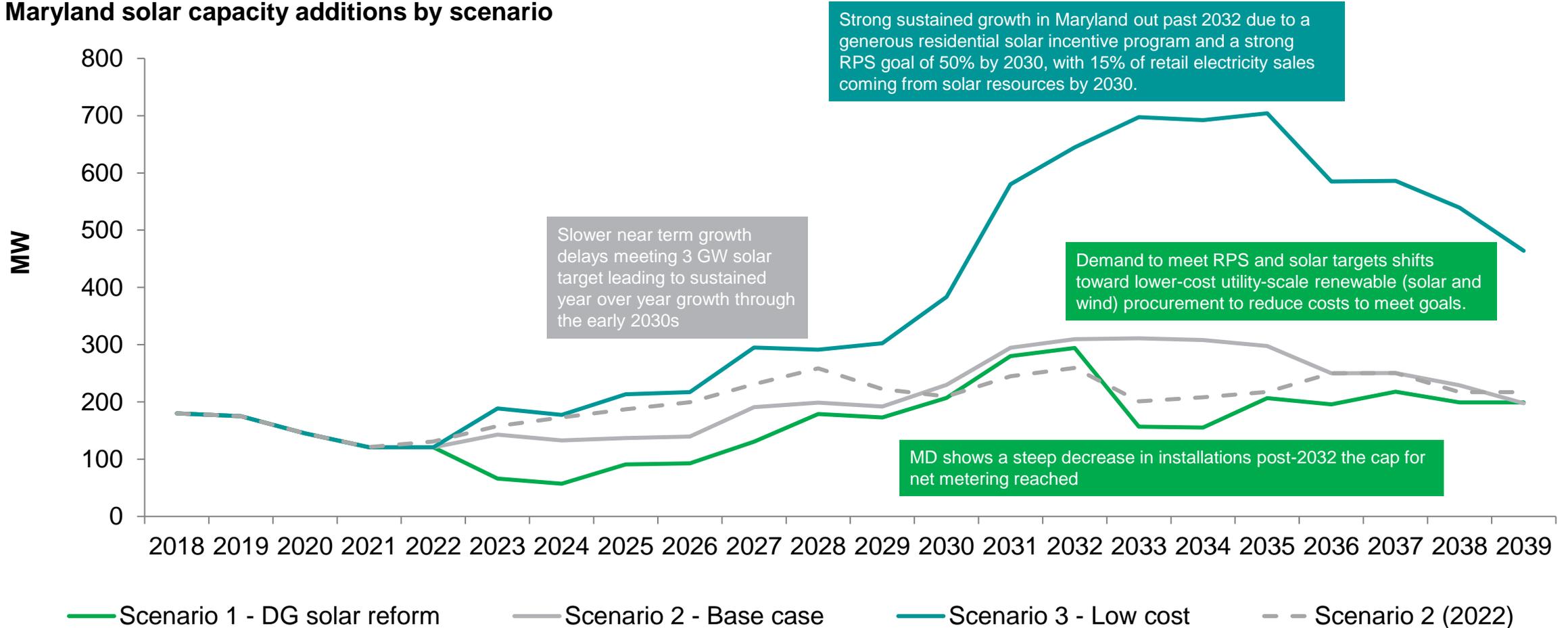


Source: S&P Global

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# Maryland solar PV distribution/BTM capacity additions by scenario

Maryland solar capacity additions by scenario



Strong sustained growth in Maryland out past 2032 due to a generous residential solar incentive program and a strong RPS goal of 50% by 2030, with 15% of retail electricity sales coming from solar resources by 2030.

Slower near term growth delays meeting 3 GW solar target leading to sustained year over year growth through the early 2030s

Demand to meet RPS and solar targets shifts toward lower-cost utility-scale renewable (solar and wind) procurement to reduce costs to meet goals.

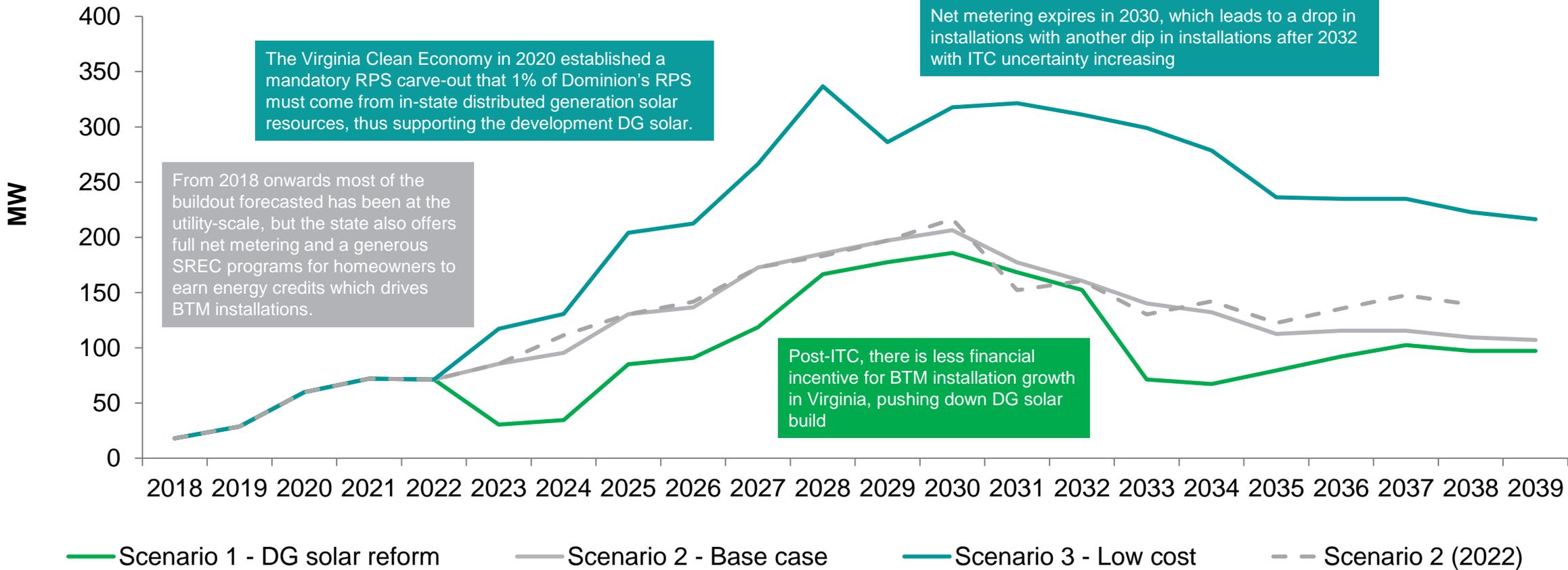
MD shows a steep decrease in installations post-2032 the cap for net metering reached

Source: S&P Global

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# Virginia solar PV distribution/BTM capacity additions by scenario

## Virginia solar capacity additions by scenario

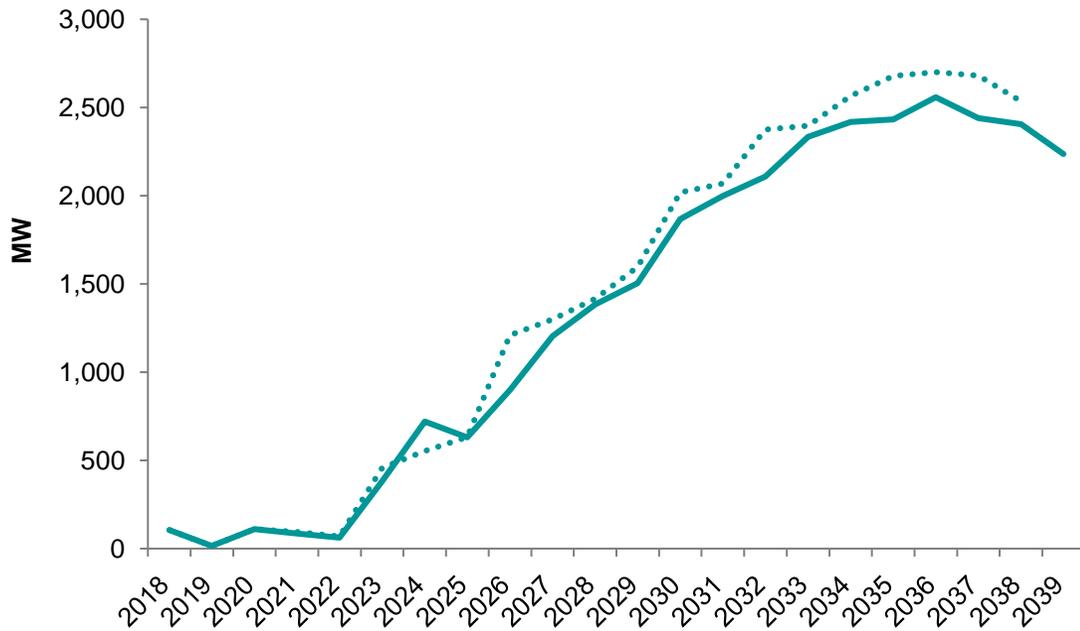


Source: S&P Global

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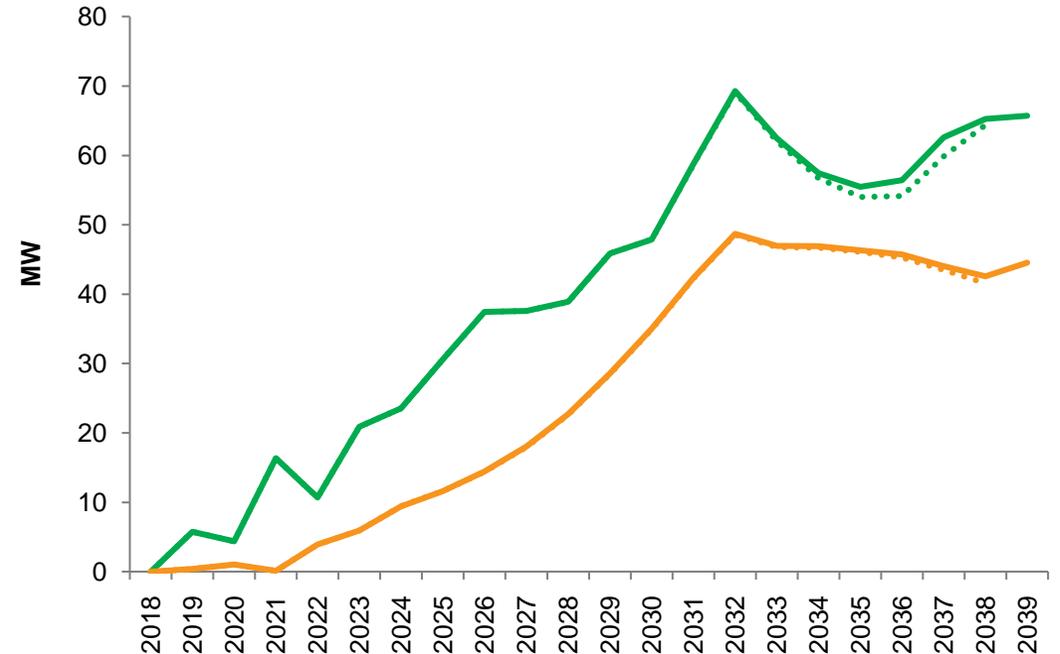
# Battery outlook relative to last year

## Utility-scale battery outlook comparison



Notes: Source: S&P Global  
 Utility-scale 2022 Utility-scale 2023  
 © 2023 S&P Global

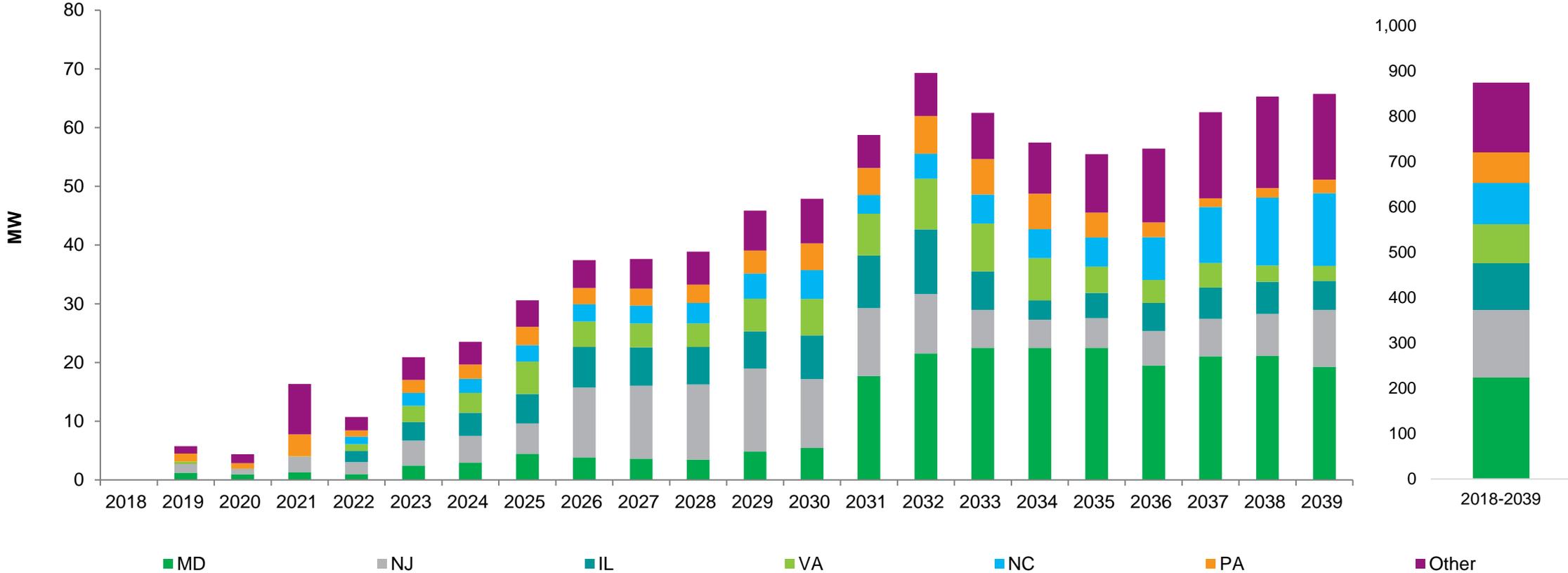
## Residential and C&I battery outlook comparison



Notes: Source: S&P Global  
 Residential 2022 Residential 2023  
 C&I 2022 C&I 2023  
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# Residential sector battery outlook

Annual residential battery additions (entire state)

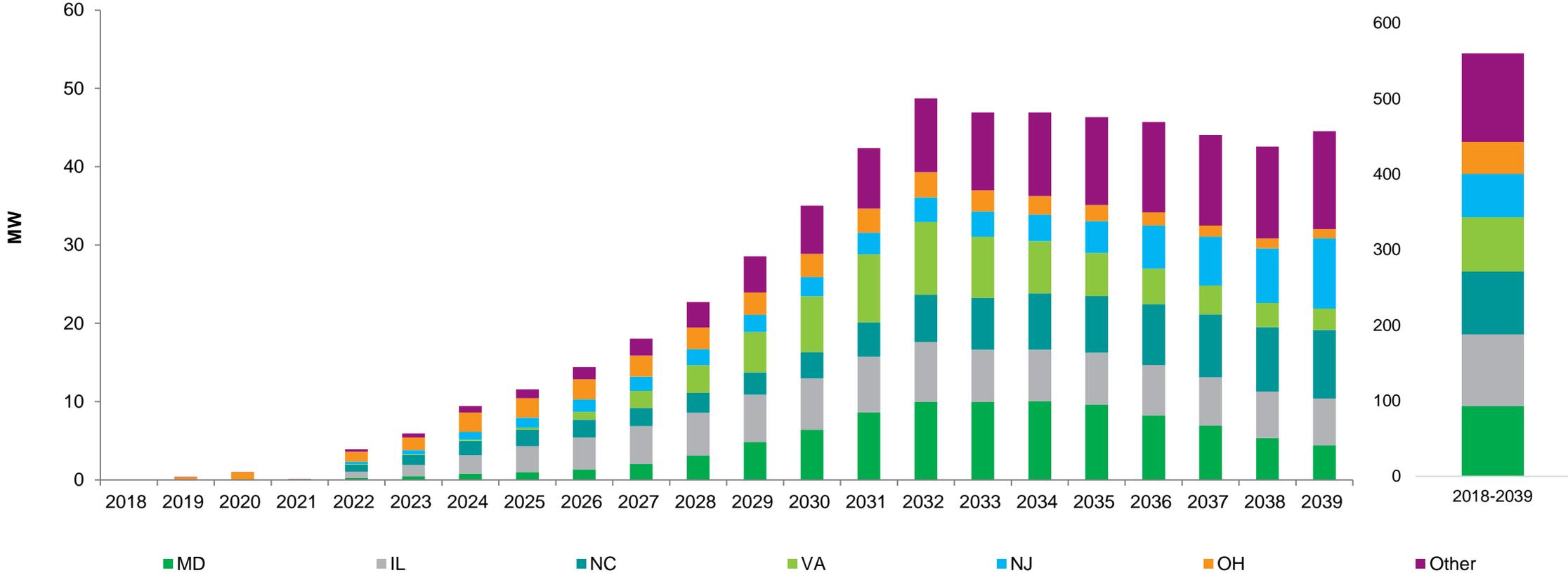


Notes:  
Source: S&P Global

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# Commercial and industrial sector battery outlook

Annual C&I battery additions (entire state)

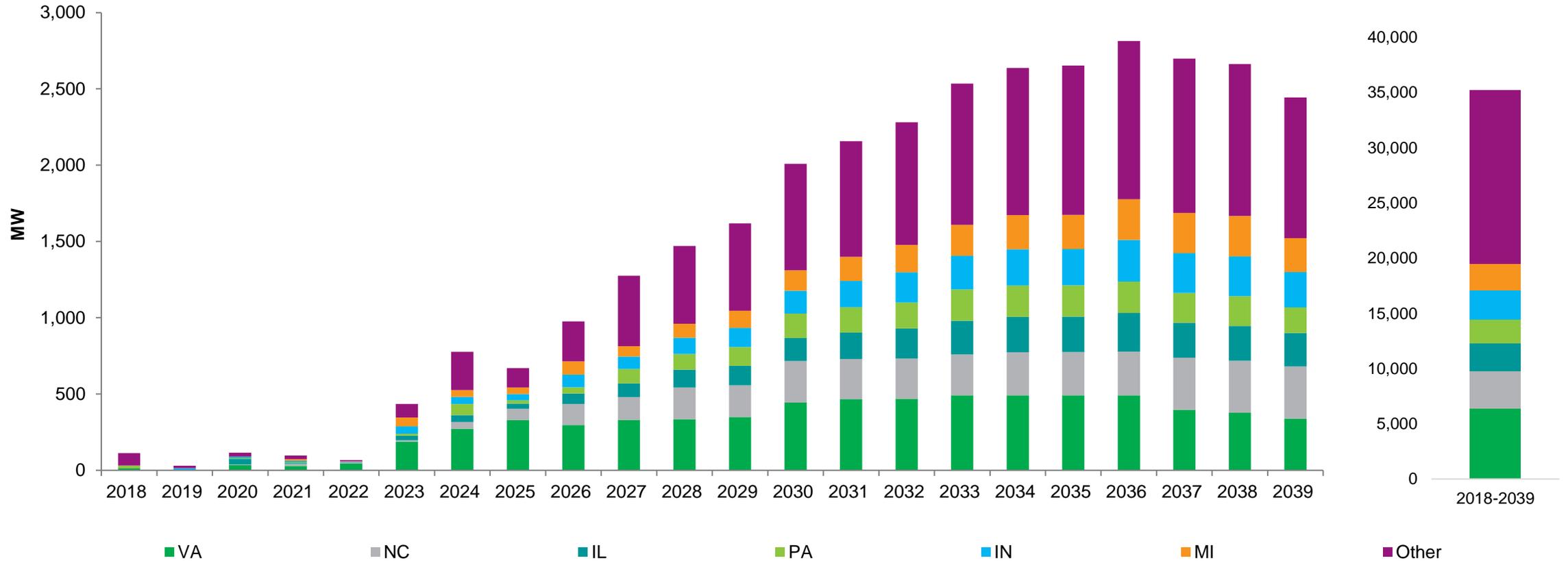


Notes:  
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# Utility-scale sector battery outlook

## Annual utility-scale battery additions (entire state)

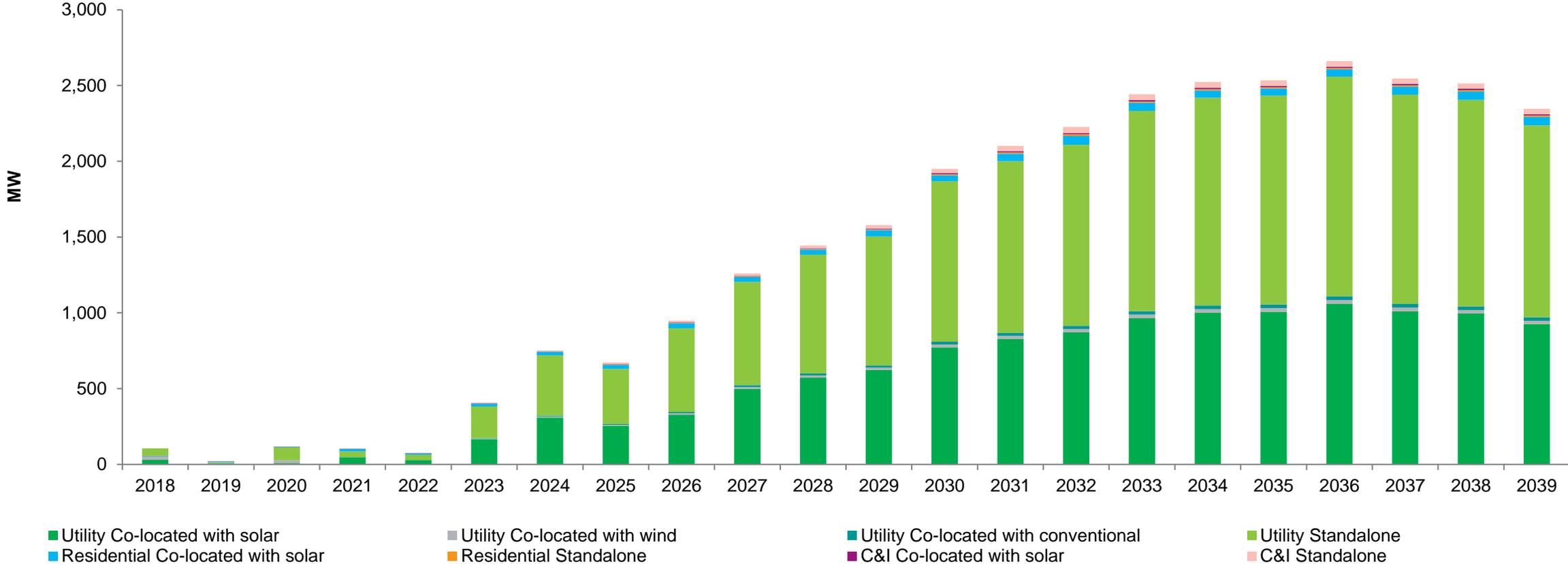


Notes:  
Source: S&P Global

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# PJM battery outlook by siting

Battery outlook by siting



Notes:  
Source: S&P Global

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# Conclusions for solar and battery forecasts

- **Normalization of supply chains leads to steady growth from the mid 2020s through the early 2030s**
  - ITC extension + bonus provisions dramatically improves distributed solar economics, especially >2025 and continues to provide clear pathway for sustained sectoral growth
- **In the PJM region, four states continue to lead the charge – Maryland, New Jersey, Illinois, and Virginia**
  - Combined they account for nearly 70% of the forecast across the PJM region. Key legislation in these states such as the Climate and Equitable Jobs act in Illinois and the Virginia Clean Economy act in Virginia help stimulate growth across all segments.
- **NEM remains a critical policy driver—inevitable reforms to full retail rate NEM will slow, but not halt, growth DG solar**
  - Most key states are expected to reform their NEM policies in the 2023-2027 period as installed capacity hits legislative caps
  - However, as experience in other states demonstrates (e.g. California), reforms are likely to balance policy costs against growth incentives, which in our view means reduced export compensation, but only to a level that allows for continued growth.
  - NEM reforms are also likely to support distributed battery storage—common reforms such as TOU and asymmetrical rates create natural incentives for storage, and experience in other states suggests regulators/policymakers may couple those reforms with incentives for flexible load, including batteries.
- **Battery energy storage will also grow much faster in PJM with new federal tax credits (standalone ITC + bonuses)**
  - Utility-scale storage will dominate sector additions owing to high demand, better economics and an easier path to market. But resi and C&I storage adoption will also grow much faster than last year's outlook owing to improved economics (tax credits) and a higher DG solar forecast which drives battery adoption.

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