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November 19, 2021

Re: End-Use Customers Sector Meeting

Dear Members,

As you may be aware, the PJM Board has agreed to conduct closed session meetings between representatives of the PJM Board and each individual sector in an effort to foster elevated and strategic communications. To this end, at 11:00 a.m. on November 10, 2021, independent PJM Board members Mark Takahashi, Dean Oskvig, and Jeanine Johnson, as well as President & CEO Manu Asthana, met with representatives from the End-Use Customers Sector. See Attachment A (the "Participants").

At the outset of the meeting, the undersigned, PJM's General Counsel, reminded attendees of the following principles governing the meeting:

1. The meeting is conducted in accordance with PJM Antitrust Policy and Codes of Conduct, including specifically the Addendum to the Board Code of Conduct;
2. The purpose of the meeting is for the Board representatives to listen to comments from the sector;
3. Discussions will be confined to the agenda and remain at a strategic and educational level, and shall not address matters pending before the Board; and 4
4. The meeting is ex parte and PJM will disclose briefly, by public posting on its website, the agenda and topics discussed promptly following the meeting.

Meeting Agenda Topics and Summary of Discussion:

1. Customers' View on PJM Markets and Reliability Given Evolving Resource Mix – The Participants highlighted the impact of PJM's activities on end use customers. The issues raised by the Participants included: the importance of reliable energy delivery and supply, the impact of rates on consumers (and the importance of looking at the all-in PJM rates), accommodation of public policy objectives and the integration of renewables, the benefits of demand side participation, the integrity of market participants, the importance of policing market behavior, winter preparedness, and fuel supply concerns. With respect to the PJM energy markets, the Participants expressed concerns regarding the recent changes to price formation including fast start pricing reforms and operating reserve demand curve (ORDC) market reforms, noting that these changes were not advanced with broad Member support through 206 proceedings. The Participants encouraged PJM to examine the pricing impacts of recent energy market reforms, and to ensure that a circuit breaker is implemented as part of ORDC in order to address situations where there is no remaining market response. The Participants discussed recent capacity market changes including the Minimum Offer Price Rule (MOPR) proceeding and the Phase 2 activities of the Resource Adequacy Senior Task Force. The Participants expressed their desire that PJM present the projected cost impacts on consumers in order to facilitate the pursuit of least cost solutions. With respect to long-term reliability issues and transmission planning, the Participants expressed concerns regarding the lack of oversight regarding supplemental projects and encouraged PJM to continue to provide leadership on regional planning and the integration of

renewables, while being cognizant of the cost impacts on consumers and utilizing competitive processes where possible.

2. Barriers for Customer Engagement/Communication Improvements – The Participants expressed concerns that end use customers are not being adequately heard in the stakeholder process. They also expressed concerns regarding the voting processes at the lower level committees.

The meeting concluded approximately 1 1/2 hours after its start.

Sincerely,

/s/ Christopher C. O'Hara

Christopher C. O'Hara  
SVP, General Counsel

## Attachment A

Organization	Attendee
Cleveland-Cliffs Inc.	Gregory C. Long, Corporate Manager Energy Procurement
Consumer Advocates of the PJM States	Greg Poulos, Executive Director
Delaware Division of the Public Advocate	Ruth Ann Price, Deputy Public Advocate
Messer Energy Services	Michael Peters, Vice President
New Jersey Division of Rate Counsel	Brian Lipman, Interim Rate Counsel
Office of the People's Counsel for DC	Sandra Mattavous-Frye, People's Counsel
Office of the People's Counsel for DC	Karen Sistrunk, Deputy People's Counsel
Office of the People's Counsel for DC	Anjali Patel, Litigation Supervisor
Office of the People's Counsel for DC	Erik Heinle, Assistant People's Counsel
Pennsylvania Office of the Consumer Advocate	David Evrard, Associate Consumer Advocate
Pennsylvania Office of the Consumer Advocate	Chris Hoover, Interim Acting Consumer Advocate
PJM End-Use Customer Sector Whip	Susan Bruce, Counsel, PJM Industrial Customer Coalition
Tennessee Office of the Attorney General	Karen Stachowski, Assistant Attorney General